



PEDRO S. **LLADÓ CAMARILLO**

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□ Spanish | English

ÁREAS DE PRÁCTICA

- Energy
- Project Finance
- Financing

Pedro S. Lladó is a counsel at Sainz. He has vast experience advising both local and international clients in domestic and cross-border transactions related to the infrastructure sector in Mexico, mostly for the energy industry. His experience includes working as a Visiting Attorney at the New York office of Shearman & Sterling, LLP from 2020 to 2022, during which he formed a part of the firm's project development and finance group.

Pedro has been involved in several large-scale energy and infrastructure projects and has successfully drafted and negotiated different types of project agreements such as EPCs, O&Ms, PPAs and other offtake agreements, as well as financing and security agreements.

In addition, Pedro maintains an active practice advising clients in regulatory matters for the development, financing, and operation of energy and infrastructure projects in Mexico.

RELEVANT MATTERS

- Represented Macquarie Capital and Techint, as sponsors, in the USD \$800M financing, acquisition, and development of the 907 MW Norte III power plant in Mexico, including the negotiation of the underlying offtake agreements with CFE. This transaction was named as Latin American Power & Overall Deal of the Year by IJ Global LATAM, Power Deal of the Year by Project Finance International by Thompson Reuters; Project Finance Deal of the Year by Latin Lawyer and Best Power Financing Deal by Latin Finance.
- Represented the Joint Lead Arrangers and Joint Bookrunners in a syndicated credit facility and Rule 144A / Reg. S bond offering for Actis

for the acquisition of InterGen's energy portfolio in Mexico, including over 2,350 MWs of power generation facilities, several gas compression facilities (including an associated gas pipeline), for USD\$1.2 billion. This transaction was named Latin American M&A deal of the Year 2018 by IJ Global, Best Infrastructure Financing in Mexico by Latin Finance, Latin American M&A deal of the Year 2018 by IJ Global, and Mexico Structured Bond Deal of the Year by GFC Media Group.

- Tesoro Mexico, an affiliate of Marathon Petroleum Corp. (formerly Tesoro Corp.), the largest U.S. oil refiner, in their infrastructure, import, supply, and refined products retail sale businesses in Mexico.
- Hidrocarburos del Sureste, in the development, construction, and operation
 of its maritime refined products terminal in Puerto Progreso, Yucatán. This
 was the first privately owned maritime refined products terminal in Mexico.

EDUCACIÓN

- Master of Laws (LL.M.) with a concentration in Global Energy, University of Texas at Austin, 2020.
- Law Degree, cum laude, Universidad de las Américas Puebla (UDLAP), 2014.

PUBLICATIONS

Pedro has co-authored several energy-related publications, including:

- Energy: Oil & Gas Guide 2023, published by Chambers and Partners;
- The Energy Regulation and Markets Review: Mexico 2023, Mexico Chapter, published by The Law Reviews; and
- The Renewable Energy Guide 2021, Mexico Chapter, published by the International Comparative Legal Guide (ICLG).

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