



JOSÉ VÍCTOR TORRES

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🗨 Spanish | English

PRACTICE AREAS

- Mergers and Acquisitions
- Banking and Finance
- Securities

José Víctor Torres is a seasoned financial lawyer with vast experience as lead counsel in complex cross-border M&A transactions. His expertise also includes multi-jurisdictional financings, syndicated loans, and complex leasing, as well as advising on public securities offerings in local and foreign capital markets. Jose has also acted as a member of several boards of directors for both public and private companies.

Over the years, he has represented companies from both regulated and non regulated sectors, including private equity firms, pension funds, prominent global investment funds and companies in the infrastructure, technology telecommunication and real estate industries.

He has acquired a unique expertise representing international companies, including OEMs, mainstream automakers and tier 1 and tier 2 suppliers to the IT and automotive industries, in acquiring, establishing and operating their business in Mexico to benefit from the USMCA re-shoring and nearshoring economic trends, where he coordinates the corporate, trade, tax, labor, antitrust and real estate practice teams to provide enhanced client-oriented solutions based on tangible experiences in Mexico.

He worked as an international associate at the New York offices of Dewey Ballantine, LLP from May of 1997 to September of 1998.

RELEVANT MATTERS

- Counsel to Atlas Holdings in the acquisition of the assets of LSC Communications through a supervised sale process derived from LSC's bankruptcy process in the United States.
- Represented FIBRA Prologis in its green bond and placement on the Mexican Stock Exchange of the first ever Dollar-denominated green/sustainable bond registered before the National Banking and Securities Commission, and consisting of twelve-year fiduciary certificates issued under a multi security program for an amount of US\$375M with AAA ratings from Fitch Mexico and HR Ratings and a US Treasury coupon (0.97%) plus 3.15 f.i.r., with Sustainalytics having acted as the sustainable advisor that issued the Second Party Opinion on ESG matters.
- Represented CIP Capital and 3Pillar Holding, as buyers in the US\$50M acquisition of Tiempo Acquisition Corp, a portfolio company of Alerion Capital.
- Counsel to Atlas Holdings and Stryten Manufacturing in the acquisition of Exide de Mexico, part of the American business's acquisition of Exide Technologies for an amount of US\$180M.
- Counsel to IFM Investors (global fund manager), in the US\$2.6 billion global acquisition of OHL's infrastructure concessions division, as well as in the mandatory acquisition tender offer launched in the Mexican Stock Exchange as a result of the global acquisition, for 100% of the public shares of OHL's Mexican subsidiary. This transaction received the award of "2018 Private Equity Deal of the Year" by Latin Finance.
- Counsel to KIO Networks, leader in information technology in Mexico, in the global issuance of 144A-Reg S for an amount of US\$500 million, with Citigroup, Goldman Sachs, J.P. Morgan and Morgan Stanley acting and book runners, to be used as a financing source for the acquisition of RedIT (MetroNet).
- Counsel to IFM Investors in the negotiation and execution of a stock purchase agreement to acquire a 25% equity participation in Organización de Proyectos de Infraestructura, S. de R.L. de C.V. (OPI), a wholly-owned subsidiary of OHL México, S.A.B. de C.V., one of the main infrastructure operators in Mexico (which owns the Circuito Exterior Mexiquense 110 km toll-road in the State of Mexico), for approximately US\$600 million and in the Pesos \$8,644 million add-on transaction with OHL México, for an additional acquisition of 24.01% of the equity of OPI.
- Counsel to KIO Networks, in its approximately US\$400 million acquisition of RedIT (MetroNet), including obtaining telecom regulatory approvals and antitrust clearance.
- Counsel to J.P. Morgan Securities LLC, Citigroup Global Markets Inc. and Nomura Capital Investment Co., Ltd in the US\$150M Secured Revolving Facility and US\$1.1 Billion Term Facility to Arysta LifeScience Corporation.
- External securities counsel to Nissan-Renault Finance Mexico in the issuance and placement of over US\$1.5 billion in stock certificates. As well as, counsel in the launching and renewal of its US\$1 billion debt securities program and the various takedowns under such program.
- External counsel to PEMEX in the issuance of over US\$4 billion in public debt securities.
- Counsel to Credit Suisse and a syndicate of lenders, in the financing of US\$575 million to Kerzner Group, a leading international developer and operator of destination resorts, casinos, and luxury hotels, including among others, the Palm in Dubai, United Arab Emirates, and the One and Only Hotel in Los Cabos, Mexico.

- Counsel to Wells Fargo, as agent, and a syndicate of lenders in the financing of US\$500 million to Ravago Group, one of the world's largest plastic derivative raw materials supplier.
- Counsel to Private Equity firm Wamex and Multinational Industrial Fund II and Fund II CKD in its equity investment in City Express Hotels and the subsequent exit divestment through an IPO.
- Counsel to Citibank and Barclays Capital in relation with a joint venture by INEOS and BASF on their styrenic businesses and assets, including a revolving credit facility and a high-yield bond issuance.
- Counsel to Pardus Capital Management and a group of leading private equity investors, in the corporate reorganization and spin-off of a certain business of Delphi in Mexico, arising from the approximately US\$2.55 Billion worldwide Chapter 11 reorganization of Delphi Corporation.
- Counsel to German Government Private Equity Bank DEG - Deutsche Investitions- und Entwicklungsgesellschaft mbH and private equity firm Wamex/Multinational Industrial Fund in their strategic equity investment in major retail operator Bodesa, owner and operator of "La Marina" and "Bodegón" department and retail stores.
- Counsel to Qualcomm Incorporated in the implementation of a US\$1.4 Billion Senior Secured Vendor Financing Facility to Pegaso Telecomunicaciones (currently Telefónica Movistar).
- Counsel to GICSA, one of Mexico's most recognized real estate developers, in a US\$1.2 billion financing granted by General Electric Real Estate Mexico.
- Counsel to Macquarie Capital in its business establishment process in Mexico.
- Counsel to Votorantim Metais in its participation of a private offer of a major steel industrial plant in Mexico for an amount of approximately US\$1 billion.

AWARDS AND RECOGNITIONS

- Banking & Finance ranked lawyer, Chambers and Partners.
- Corporate and M&A ranked lawyer, Chambers and Partners.
- Banking & Finance recommended, The Legal 500.
- Corporate and M&A leading individual, The Legal 500.
- Corporate and M&A recommended, The Legal 500.
- Capital Markets recommended, The Legal 500.
- Recognized lawyer in Banking and Finance, Latin Lawyer 250.
- Recognized lawyer in Corporate and M&A, Latin Lawyer 250.
- Recognized lawyer in Capital Markets, Latin Lawyer 250.
- Recognized lawyer in Private Equity, Latin Lawyer 250.
- Highly regarded lawyer in Capital Markets, Restructuring and Insolvency, Banking, Private Equity, M&A and Real Estate, IFLR1000.
- M&A and Governance recommended, Who's Who Legal Mexico.
- Thought Leader in Banking & Finance, Latin America Corporate Counsel Association.
- Approved lawyer in Banking & Finance, Latin America Corporate Counsel Association.
- Excellent in Banking & Finance, Leaders League.
- Leading in Corporate and M&A, Leaders League.
- Corporate and M&A law recognized lawyer, Best Lawyers.
- Banking and Finance law recognized lawyer, Best Lawyers.

EDUCATION

- Master of Laws (LL.M.), University of Texas, Austin, USA.
- Law Degree (J.D. equivalent), Universidad Iberoamericana, Mexico City, Mexico.

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