



DANIEL GUAIDA AZAR

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🗨 Spanish | English

PRACTICE AREAS

- Corporate and Transactional
- Financing and Private Equity
- Corporate Governance
- Financial Regulatory

Daniel Guaida is a partner in the firm and has been practicing law for 17 years. He has vast experience in mergers and acquisitions, with a focus in facilitating and coordinating complex negotiations in the sector. Daniel advises companies from different sectors and industries in all stages of a transaction, from strategic structuring of the deal to post-closing integration.

His project finance and development experience includes the integral representation of clients in the structuring, negotiation and execution of all kinds of projects, going from structured finance arrangements to financing and energy projects.

Daniel is also a member of the financial institutions and regulation team, participating in a profound analysis of laws and regulations within the sector, to provide clients with practical solutions to various types of regulated entities. He has represented financial institutions, companies and investors in a great number of regulatory matters, ranging from regulatory compliance to representation in proceedings before regulators. His focus within the regulatory practice is primarily motivated by the current trend within the Mexican financial sector to update the technological infrastructure of the entities, actively participating in the modernization of business models as well as the overhaul of products and services in order to incorporate digital tools in the financial offerings.

RELEVANT MATTERS

- Counsel to Bradesco in the acquisition of a SOFIPO in Mexico, giving Bradesco access to a deposit collection product in Mexico.
- Macquarie, in its US \$1.3 bn acquisition of a stake to develop Norte III, a complex power facility.
- Representation of Mastercard in the acquisition of Arcus FI, S.A. de C.V., an entity that allows the offering of participation within the "Sistema de Pagos Electrónicos Interbancarios", a Central Bank owned and operated payment system.
- Counsel to KIO Networks, leader in information technology in Mexico, in the global issuance of 144A-Reg S for an amount of US\$500 million, with Citigroup, Goldman Sachs, J.P. Morgan and Morgan Stanley acting and book runners, to be used as a financing source for the acquisition of RedIT (MetroNet).
- Counsel to Atlas Holdings in the acquisition of several assets in Mexico related to the manufacturing of auto parts.
- Counsel to KIO Networks in the acquisition of its technology and telecommunications rival, RedIT (MetroNet), for approximately US\$400 million, including obtaining telecommunications regulatory approvals and COFECE authorization.

EDUCATION

- Master of Laws (LL.M.) from Instituto Superior de Derecho y Economía in Madrid, Spain.
- Law Degree (JD equivalent) from Universidad Iberoamericana in Mexico City.

MEMBERSHIPS AND OTHER ACTIVITIES

- Daniel was an international lawyer at the New York office of Cleary Gottlieb Steen & Hamilton, LLP during 2016.
- He also contributes as a FinTech mentor at NeedEd Education, an online education platform.

PUBLICATIONS

- Mexico Chapter for In-Depth: Fintech Law.
- Mexico Chapter for In-Depth: Virtual Currency Regulation.

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